

Justification and Proposal of Fee Increases for the Campus Club Program

There has been a significant fiscal impact to the Campus Club program in the following areas:

Increases in employers' STRS contribution

(Administrative personnel) These percentages are scheduled to be:

July 2017	14.43%
July 2018	16.28%
July 2019	18.13%
July 2020	19.1%

Projected increases in employers' PERS contribution

(All site personnel working over 1,000 hours annually and all office support staff pay into PERS)

These percentages are projected to be:

July 2017	13.9%
July 2018	15.5%
July 2019	15.8%

Increase of salaries and benefits

1.5% increase to salary schedules since July 2017.

Increase of minimum wage

As proposed by the California legislature, there is a significant increase to minimum wage beginning in 2015 through 2023.

Currently, 116 employees within the Campus Club program have jobs that pay minimum wage (\$11 as of January 1, 2018 – entry level college-age student employees). Currently, the minimum wage increases cost the Campus Club program approximately \$185,000 annually.

By the year 2020, the Campus Club salary schedule will again be impacted as Instructors, who currently make \$13.04 an hour will make the same as minimum wage employees. This dynamic will be addressed when the District salary schedules are reevaluated. It is expected that all Campus Club site employees' salaries will be increased.

Implementation of AB1522 (Healthy Workplace Healthy Family Act)

While all of our part-time employees are paid sick pay, this assembly bill now requires the Child Development Department programs to accrue funding for substitute employees who are now eligible for sick pay.

Affordable Care Act

Child Development staff constantly monitors the hours of its employees to ensure that 30 hours of work per week has not been exceeded. According to the law, that would qualify a part-time employee for full health benefits, which the department cannot sustain.

Additional employees are needed to fill staffing positions, especially in full-day programs, where there is a need to cover 11-hour days.

This additional staffing often leads to increased benefit costs to part time employees.

Students with special needs

Increased enrollment in the District and utilization of the Campus Club program by students with special needs requires extra support staff, sometimes one-on-one, to provide services and assistance in the Campus Club program. This need grows annually. In the 2017-18 school year, this additional cost to Campus Club is expected to exceed \$125,000.

In addition, Campus Club staff must complete specialized training at an additional cost to the Child Development Department

Field trips and transportation

Competing child-care programs charge additional amounts for special activities and field trips during “off school” sessions. These costs are included in Campus Club’s daily rate. As the cost of field trips, use of District pools and busing increases, it is crucial that the optional full-day programs (open 11 hours per day) continue to offer fun, engaging activities at a competitive rate.

Technology

The Child Development Department is not included in the District’s computer refresh program. Site computers at Campus Club programs are used for attendance, rosters, curriculum and communication with parents and administrative personnel. Computers are replaced as needed; however, the District has required that all older machines (over four years) be removed from the District network.

Old computers are recycled and used off of the network as student “game computers.”

Acquisition and maintenance of facilities

The Child Development Department is responsible for purchase and maintenance of all facilities without encroaching on the General Fund. As new schools are built, portables must be placed so that both Preschool and Campus Club programs are in place opening day.

It is predicted that new portables will be required at the newest elementary school which is scheduled to open in 2021-22.

During the 2015-16 school year, Campus Club added a new double-wide portable at Bud Rank to meet that site's extreme need (more than 100 families were on a waiting list). Because Campus Club does not qualify for State funding, the cost of the facility, \$300,000, was paid from the Child Development fund balance.

Two portables were placed at Boris Elementary when the school opened in 2016-17. These triple-wide portables cost in excess of \$370,000 and were partially paid for with 10-year interest-free funding from the State. The balance was paid for out of the Child Development fund balance.

In the summer of 2016, an additional triple-wide portable was placed at Oraz Elementary. The cost of purchase and set up of portables exceeded the \$210,000 loan from the State by approximately \$200,000 and was paid from the Child Development fund balance.

In 2016, a new portable was placed at Woods Elementary to serve the needs of a large waiting list of families at the school. At a cost of \$447,000, this portable was entirely paid for out of the Child Development fund balance.

With demand for Campus Club stronger than ever, the department monitors its waiting list to determine where additional facilities are needed that can be sustained over time.

With some of Child Development's facilities nearing 25 years of age, the constant maintenance to meet licensing and safety requirements is ongoing, e.g., a recent bid to replace flooring in one-half of a portable exceeded \$20,000. The department is currently putting in cabinetry (\$11,000 per portable) and flooring at several sites.

The State of California had previously offered grants for renovation and repair of Child Development portables. With the passing of the 2015 state budget, that funding was eliminated and has been replaced by an interest-free loan program. CUSD can qualify for a \$200,000 loan that would need to be repaid over five years.

Child Development programs currently have loan payments for portables previously purchased in the amount of \$126,000 annually.

Local Market Study					
	Hourly	Daily	Weekly (5 days)	Monthly (4.3 weeks per month)	School Year (181 days)
Kindergarten					
Bright Beginnings	8.43	29.51	147.55	634.47	5341.31
Kids Inc. (People's Church) no longer provides school care programs					
Kids Kare Owens Ranch	6.80	23.80	119.00	511.70	4307.80
Kids Kare Sierra Vista			113.00		
Child Time	8.17	28.60	143.00	614.90	5176.60
Average	7.80	27.30	130.64	587.02	4941.90
CUSD Currently	3.50	12.25	61.25	263.38	2217.25
CUSD Proposed 2018-2019	3.75	13.13	65.65	282.30	2376.53
CUSD Proposed 2019-2020	4.00	14.00	70.00	301.00	2534.00
Before School					
Bright Beginnings	7.56	11.34	56.70	243.81	2052.54
Child Time	12.27	18.40	92.00	395.60	3330.40
Kids Kare Sierra Vista			113.00		
Average	9.91	14.87	87.23	319.71	2691.47
CUSD Currently	3.50	5.25	26.25	112.88	950.25
CUSD Proposed 2018-2019	3.75	5.63	28.15	121.05	1019.03
CUSD Proposed 2019-2020	4.00	6.00	30.00	129.00	1086.00
After School					
Bright Beginnings	6.44	19.32	96.60	415.38	3496.92
Child Time	6.87	20.60	103.00	442.90	3728.60
Kids Kare Sierra Vista			113.00		
Average	6.65	19.96	104.20	429.14	3612.76
CUSD Currently	3.50	10.50	52.50	225.75	1900.50
CUSD Proposed 2018-2019	3.75	11.25	56.25	241.88	2036.25
CUSD Proposed 2019-2020	4.00	12.00	60.00	258.00	2172.00
Before & After School					
Bright Beginnings	4.29	19.32	96.60	415.38	3496.92
Child Time	5.64	25.40	127.00	546.10	4597.40
Kids Kare Sierra Vista			113.00		
Kids Kare Owens Ranch	4.36	19.60	98.00	421.40	3547.60
Average	4.76	21.44	108.65	460.96	3880.64
CUSD Currently	3.50	15.75	78.75	338.63	2850.75
CUSD Proposed 2018-2019	3.75	16.88	84.40	362.92	3055.28
CUSD Proposed 2019-2020	4.00	18.00	90.00	387.00	3258.00
Non School Day Programs					
		Full Day	Half Day		
Bright Beginnings		42.00	36.33		Field trips additional
Kids Kare Owens Ranch		51.50	n/a		Field trips additional
Kids Kare Sierra Vista		31.60	n/a		This a a flat rate, regardless of schedule, must pay full week
Average		41.70	36.33		
CUSD Currently		30.00	25.00 *		*Includes all field trips
CUSD Proposed 2018-2019		32.00	27.00 *		*Includes all field trips
CUSD Proposed 2019-2020		no change			*Includes all field trips
Stay & Play (Early release Wednesday, only)					
		Semester	School Year		
CUSD Currently		100.00	200.00		
CUSD Proposed 2018-2019		115.00	230.00		
CUSD Proposed 2019-2020		no change			
In the Clovis Unified School Districts' Campus Club program, families are billed at flat rates per session based on a minimum of 1.5 hours before school, 3.5 hours for kindergarten programs and 3 hours after school.					

Enrollment as of January 2018	AM	AMK	EXT PMK	PM	PM(W)	PMK	PMK(W)	STAY & PLAY	OPTIONAL AM	OPTIONAL FD	OPTIONAL PM
BORIS ELEMENTARY	55	15		109	73	17	18	27			
BUD RANK ELEMENTARY	108	27		152	90	28	26	60			
CEDARWOOD ELEMENTARY	65	19		76	63	14	6	46			
CENTURY ELEMENTARY	42	11		87	59	17	10	25			
CLOVIS ELEMENTARY	41		26	45	23		9	23	5	147	
COLE ELEMENTARY	19			60	45	21	8	14			
COPPER HILLS ELEMENTARY	38	13		96	70	17	8	33			
DRY CREEK ELEMENTARY	69	16		139	90	25	14	40			
FANCHER CREEK ELEMENTARY	25		19	43	25		8	15			
FORT WASHINGTON ELEMENTARY	44	15		116	82	18	15	51			
FREEDOM ELEMENTARY	48	10		123	83	23	16	16			
FUGMAN ELEMENTARY	70	30		139	112	27	16	61			
GARFIELD ELEMENTARY	99	21	2	137	103	22	20	67			
GETTYSBURG ELEMENTARY	32	8	1	72	39	22	11	41			
JEFFERSON ELEMENTARY	25		21	40	23	1	11	13			
LIBERTY ELEMENTARY	34	7		92	61	21	9	14			
LINCOLN ELEMENTARY	24	4	1	82	51	18	15	21			
MAPLE CREEK ELEMENTARY	45	6		98	64	22	12	14	6	154	
MICKY COX ELEMENTARY	19			49	29	22	6	23	1	113	1
MIRAMONTE ELEMENTARY			6	18	19						
MOUNTAIN VIEW ELEMENTARY	31	9		77	54	9	11	12	6	189	6
NELSON ELEMENTARY				41	26	20	9	8			
ORAZE ELEMENTARY SCHOOL	47	18		115	75	24	17	30			
REAGAN ELEMENTARY	48		34	89	57		15	55			
RED BANK ELEMENTARY	35	10		80	51	22	11	30			
RIVERVIEW ELEMENTARY	72		44	120	73		16	55			
TEMPERANCE-KUTNER ELEMENTARY			13	26	17		5	12			
VALLEY OAK ELEMENTARY	47	14	3	109	82	26	19	19			
WELDON ELEMENTARY	13			40	37			6			
WOODS ELEMENTARY	97	22		166	106	26	30	68	3	120	2
Grand Total	1292	275	170	2636	1782	462	371	899	21	723	9
Projected Impact											
Hours per session	1.5	3.5	1.52	3.53	4.5	3.54	3	1.55	5.5	11	5.52
Program Days	181	181	181	181	38	181	38	38	40	40	40
Current cost per hour	3.50	3.50	3.50	3.50	3.50	3.50	3.50	n/a	4.54	2.72	4.54
Current cost per session	5.25	12.25	5.32	12.36	15.75	12.39	10.50	100.00	25.00	30.00	25.00
Proposed cost per session	5.63	13.13	5.70	13.24	16.88	13.28	11.25	115.00	27.00	32.00	27.00
Current annual revenue	\$1,227,723.00	\$609,743.75	\$163,696.40	\$5,894,768.18	\$1,066,527.00	\$1,036,076.58	\$148,029.00	\$179,800.00	\$21,000.00	\$867,600.00	\$9,000.00
Proposed annual revenue	\$1,315,417.50	\$653,296.88	\$175,389.00	\$6,315,823.05	\$1,142,707.50	\$1,110,082.05	\$158,602.50	\$206,770.00	\$22,680.00	\$925,440.00	\$9,720.00
Difference	\$87,694.50	\$43,553.13	\$11,692.60	\$421,054.87	\$76,180.50	\$74,005.47	\$10,573.50	\$26,970.00	\$1,680.00	\$57,840.00	\$720.00
Average increase per child per year	\$67.88	\$158.38	\$68.78	\$159.73	\$42.75	\$160.19	\$28.50	\$30.00	\$80.00	\$80.00	\$80.00
Average increase per child per month	\$6.79	\$15.84	\$6.88	\$15.97	\$4.28	\$16.02	\$2.85	n/a	n/a	n/a	n/a

Recommendation

In the 2016-17 fiscal year, the Child Development Department used slightly over \$1 million of its fund balance to cover the cost of facilities for the Campus Club and Preschool programs. The Child Development Department is recommending a fee increase based on like programs in the CUSD area for the 2018-19 and 2019-20 school years.

Before & After School	Increase 25 cents an hour in the 2018-19 and 2019-20 school years	From \$3.50 to \$3.75 per hour and then \$3.75 to \$4.00 per hour
Stay & Play Wednesdays	Increase \$15.00 per semester in 2018-19 and no proposed increase in 2019-20	From \$100.00 per semester to \$115.00 per semester
Optional Half Day	\$2.00 per day in 2018-19 and no proposed change to 2019-20	From \$25.00 per day to \$27.00 per day
Optional Full Day	\$2.00 per day in 2018-19 and no proposed change to 2019-20	From \$30.00 per day to \$32.00 per day

Implementation of the recommended fee increases will allow the Child Development Department to continue to offer high-quality, fee-based optional after-school programs that District families have come to expect at the most reasonable cost available, while maintaining an adequate fund balance for future capital growth.